



•THE BILT-HOUSE•

**Mr. Loren Marc Schmerler
President
Bottom Line Management, Inc.
2985 Gordy Parkway
Suite 424
Marietta, GA 30066**

Dear Loren,

When my husband and I decided to entertain the idea of selling our 30 year old business, we knew it would probably be a difficult thing to do and take a very talented broker to do it. Though extremely profitable, my bookkeeping was a nightmare that would most probably make it impossible to sell or really tough for a bank to be willing to give a Small Business Administration loan to the buyer.

However, we decided to give it a shot and listed our three stores with Loren. After less than 4 months, he brought us more than one qualified buyer. Not only did he sell our business, but we got more than our asking price. Loren helped us choose which buyer would run the business with the same integrity and honesty that we had been known for within our industry. Loren was also there every step of the way to help the buyer secure the business loan he needed to bring us the cash offer we were looking for! Loren was always a phone call away whenever needed and was there to see the deal through to the end.

If you ever have a potential client who needs to be assured that you are the broker to choose, you are more than welcome to have them call us! We can assure them! Thank you, thank you Loren. Now Ed and I will soon be able to sail away on our yacht and enjoy our retirement as we have always dreamed of, much in part to you and Bottom Line Management, Inc.!!!

Fondly,

Jan and Ed Bilthouse

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