

**LAMAR HART**

**Mr. Loren Schmerler  
Bottom Line Management  
1150 Lake Hearn Dr.  
Suite 200  
Atlanta, GA 30342**

**Dear Loren,**

**Thank you for helping me sell my former company, TLC Rents. Your efforts are greatly appreciated.**

**Initially I tried to sell this business without professional help but discovered that my lack of experience in this area could create expensive errors for me as a seller. More importantly, selling a business takes time and attention away from a going business. Frankly, I could not run a business and sell a business at the same time.**

**In April of 1998 your services as President of Bottom Line Management were engaged to locate a buyer for TLC Rents. On November 30, 1998 my business was sold to three individuals who plan to grow TLC Rents to the next level.**

**I feel you did an outstanding job for me because:**

- 1. You kept me informed weekly as to your progress on my behalf.**
- 2. Throughout the selling process you provided guidance on dozens of details relating to getting this business sold.**
- 3. You obtained an "all cash" price for my business which appears to be very rare these days.**